

ONslow COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$472,043,326	\$85,787,267	\$53,425,612	1.2949	\$611,256,205
LABOR INCOME	\$164,654,521	\$27,637,271	\$13,767,698	1.2515	\$206,059,491
EMPLOYMENT	4,005	1,009	574	1.3952	5,588
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$63,019,335
MEDICAID EXPENDITURES					\$110,521,275
NUMBER OF MEDICAID ELIGIBLE					22,700
FEDERAL TRANSFER PAYMENTS					\$562,262,000

- In 2008 it is estimated that Onslow County's health care industries produced over \$472 million in direct output revenue and contributed an additional \$139 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$611 million. The Output multiplier (1.2949) shows that for every \$1 in revenue produced by health care industries and additional \$0.29 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$164 million (direct) and contributed an additional \$42 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$206 million. The Labor Income multiplier (1.2515) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.25 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 4,005 (direct) and generated an additional 1,583 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 5,588. The Employment multiplier (1.3952) shows that for every 1 worker employed in the health care industry, an additional 0.39 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 30% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 30% it is estimated that the \$206 million paid to health care and support employees generated over \$63 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$63 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

ONSLOW**2008**

Population	165,938
Area Sq. Miles	767
Persons per square mile	216
Number Employed	104,170
Unemployment Rate	5.8%
# of Industries	161
# of Households	58,956
Per Capita Income	\$37,713
Median Household Income	\$46,186
Total Personal Income	\$6,257,977,000
Gross County Retail Sales	\$1,913,882,000
Local Retail Sales Capture Ratio	30.58%
Federal Medical Transfer Payments	\$562,262,000
Number of Medicaid Eligibles	22,700
Medicaid Expenditures	\$110,521,275

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$27,095,606	\$2,527,722	\$3,429,193	1.2198	\$33,052,521	
Labor Income	\$12,413,363	\$763,546	\$925,019	1.1360	\$14,101,928	\$4,312,804
Employment	377	25	37	1.1637	439	
Home Health Care Services						
Output	\$12,358,293	\$987,032	\$2,009,187	1.2424	\$15,354,512	
Labor Income	\$6,318,599	\$341,046	\$485,818	1.1309	\$7,145,464	\$2,185,303
Employment	262	14	22	1.1373	298	
Physicians, Dentists, other Health Professionals						
Output	\$135,445,040	\$11,759,609	\$21,403,973	1.2448	\$168,608,623	
Labor Income	\$67,819,904	\$3,715,310	\$5,208,569	1.1316	\$76,743,783	\$23,470,611
Employment	1,423	153	230	1.2692	1,806	
Ambulatory and Outpatient Health Care Services						
Output	\$19,775,092	\$2,201,620	\$2,064,460	1.2157	\$24,041,173	
Labor Income	\$6,283,983	\$731,939	\$508,644	1.1974	\$7,524,567	\$2,301,244
Employment	174	29	22	1.2926	225	
Hospitals						
Output	\$249,038,509	\$65,805,936	\$19,358,261	1.3420	\$334,202,706	
Labor Income	\$52,950,348	\$21,285,563	\$5,256,487	1.5013	\$79,492,398	\$24,311,222
Employment	955	756	208	2.0094	1,919	
Nursing and Residential Care Facilities						
Output	\$28,330,786	\$2,505,348	\$5,160,538	1.2706	\$35,996,672	
Labor Income	\$18,868,324	\$799,866	\$1,383,161	1.1157	\$21,051,351	\$6,438,151
Employment	814	31	55	1.1068	900	
TOTAL						
Output	\$472,043,326	\$85,787,267	\$53,425,612	1.2949	\$611,256,205	
Labor Income	\$164,654,521	\$27,637,271	\$13,767,698	1.2515	\$206,059,491	\$63,019,335
Employment	4,005	1,009	574	1.3952	5,588	